

# SAN FRANCISCO STORE

During the past few days we have talked exclusively on Men's and Boys' Clothing, and an exceptionally fine line of Overcoats which were placed at prices that drew even the attention and presence of Portlanders to give them a trial; and all who purchased are mightily proud of the bargains they realized.

## Now, We Have Something Else to Say

It is this: We have in stock a rich and varied assortment of Underwear and Neckwear that in comparison is fully as reasonable to buy as the Clothing. Really these goods must be seen to be appreciated. They are new—strictly so—in material and design, and are identically the same class of goods as will be found on sale at this moment in the leading houses of New York City.

### -- UNDERWEAR --

Read the price we are now making on Swift's goods. As is well known, Mr. Swift is recognized the country over as the most conscientious manufacturer in this line to be found anywhere. SWIFT'S CONDE WOOL-RIBBED UNDERWEAR, \$1.50 per suit. Always heretofore they have been more than cheap at \$2.00.

Here is a line of Camel's Hair and National Wool Underwear at 50 cents per garment. They are excellent for the price asked and are sure to please the purchaser. Many of our best people select them by reason of the soft character of the material.

While inspecting this department, ask also to see Lot R T-B. These are what are known as Ribbed Wool Shirts and Drawers. We have decided for a few days only to sell them at \$2.00 a suit. This is a remarkably low figure, if you are posted as to values in this direction.

And now we are making a still further cut on the justly celebrated Luzerne Underwear. Think of it! Only \$2.50 a suit. We have just been selling it at \$3.00, but we want the bulk of Astoria's trade and we propose to get it. You cannot beat this price nor the goods anywhere on earth.

This Week, Wright's Health-Fleeced Underwear, \$2.50 per suit. All who wear underwear will understand that this is an amazingly cheap price for Wright's noted make. They are unexcelled for winter on account of being fleeced-lined on the inside.

In the same connection we have the Famous Arabian Fleeced Underwear. We are also cutting it for the time being to \$2.50 per suit.

**Shirts** Attention all! Fancy Bosom and Colored Body Shirts with one pair of cuffs \$1.00. Certainly after examining the quality you won't believe it, but it is the truth. We are going to sell these very same shirts this week at the above figure.

**Hats** A man who is strictly up-to-date in style wears a derby hat. We carry two lines, one at \$3.00 and one at \$4.00. They have just been received from the factory and are Latest Fall Shapes. This is a good time to tender our thanks for the splendid trade in hats we have enjoyed.

**Neckwear** A nobby tie makes any man look respectable. If he wears a handsome tie a Portland merchant can walk the streets here and not be jumped on. We have a beautiful variety just in from the East. Included in it is the swell Rufus Waterhouse Neckwear. Mr. Waterhouse manufactures the finest line of ties in the United States, and the patterns are innumerable. Ask to see our Imperials, Tecks, Four-in-Hands, Puffs and Shield and Band Bows. Prices range from 50c upwards.

490 Commercial Street, Astoria, Oregon.

### TRUE PICTURE OF THE OUTLANDER

Poor, Hardworking Men With Very Few Exceptions.

### SOME ERRONEOUS IMPRESSIONS

Instead of Being Concentrated in Johannesburg, They are Scattered Throughout the Transvaal.

### London Truth.

There are very few rich Outlanders. This may seem a remarkable statement, but it is the gospel truth. The real Outlander is a hardworking man of business, who just manages to make both ends meet and sometimes—only sometimes—makes a hundred or two on the share market.

The current picture in the English press of the "stage Outlander"—if one may use that term—is absurdly erroneous. He is rarely a well-to-do man, and, with a few trifling exceptions, never a millionaire.

The ridiculous vapors of ill-informed scribes protest ingeniously that since we are fighting the Transvaal war we are fighting in the interests of Cape Court and Park Lane. Nothing could be more silly or ineffectual.

The simple truth is contained in a short sentence which cannot be too forcibly driven home to those who labor under the impression that Outlander is a synonym for plutocrat. Nine out of every ten men in Johannesburg are poor men. Really poor, mind you, studying economy in every form, stinting themselves of everything save the bare necessities, and struggling, veritably struggling, to maintain an appearance of prosperity. This is in ordinary times, too. Not in war times, nor in "boom" times, when everyone is a bit above himself.

Between 1886 and 1899 there have been four, or possibly five, "booms," and then money was made by a good many. Only, however, to be lost again by all save the richest folks. For the disastrous policy of "nursing the baby" seems to be the special prerogative of those who can least well afford to indulge in that expensive pastime.

The rich folk who are quoted in season and out of season (particularly in the former) as typical Outlanders are not by any means fair examples. Taken by and large, there are not more than a score of millionaires, and a couple of hundred who have done passably

well. Deduct these 220 men from the white (European) population of Johannesburg—say 30,000—and a residuum is left of 27,780 men, who are the real Outlanders, and are poor men at that.

They are of all classes, trades and professions—doctors, lawyers, miners, assayers, surveyors, clerks, shopkeepers, brokers, contractors, manufacturers and the like. Wages are high, it is true. A carpenter on the mines gets his pound a shift. A decent clerk can command £26 a month, but expenses are in proportion. Rent is terribly high, food is also expensive; clothes, cab, servants, books and amusements are treble what they are at home. The club subscription is one guinea a month, with an entrance fee originally £20, then raised to £50 and afterward £100, but subsequently brought down to the lower figure. Nothing is cheap save tobacco and meat. The smallest current coin is a ticky (three penny piece). Coppers are unknown.

There is another important item which is generally overlooked in European judgment of the average Outlander. With hardly an exception none of the men whose wives' dresses, carriages and horses are quoted as typical came to the Rand as poor men; practically all of them had amassed fortunes, differing in amount, but none of them by any means contemptible, in Kimberley, in the good old days when diamonds were diamonds, and De Beers was not the devouring monopolist of today. "The old Kimberley crowd," which comprises the much maligned magnates of Park Lane and elsewhere, only augmented their wealth in Johannesburg; none of them originated it there.

It is not generally known, or, indeed, known at all, that during the present crisis very many men of honor and integrity on the Rand have had to borrow money from friends in order to send away their wives and families to places of security in the Cape Colony and Natal. Surely not, or a little more kindly compassion would be evinced. The Outlander, broadly speaking, is just an ordinary hard working man of business, who, seeing a quicker turnover for his work, or maybe for his small capital, in Johannesburg than elsewhere, has thought fit (and who shall say him nay?) to settle down in the Transvaal, to pay five-sixths of the taxes of the country, to put up with countless injustices and political disabilities, and when the burden becomes too great and he protests, personally and through his government at home, is taunted with the opprobrious epithet of—millionaire. It is just a little bit hard—and it is very untrue. "Political helot" he may be—in fact, Sir Alfred Miner says he is—but millionaire helot—never!

The rich firms on the Rand fully recognize their responsibility toward the country in which, by their own astuteness and against terrific odds,

they have made their thousands roll up into millions. No charitable occasion is ever allowed to pass without very substantial help from them. In fact, all Transvaal charity—and it is, in the aggregate, a very large item—is entirely Outlander money. One example will suffice. At the time of the great dynamite explosion at Veldschiedon, on the outskirts of Johannesburg, in February, 1896, very many deaths occurred and scores of poor folk were seriously injured. By chance, not one Englishman suffered. All the dead and hurt were poor Boers, natives, Malays, coolies and Chinamen. Within two hours of the happening of the accident £75,000 was subscribed "between the chains" by the big firms of the town toward the alleviation of the sufferers. Every penny was Outlander money; no Boers contributed. Paul Kruger permitted his name to be put at the head of the subscription list with a donation of £25. But he never paid a penny of the money, in spite of repeated applications.

Again, the most beneficial charitable institution in the Rand is the Rev. Mr. Kelly's Home. Here employment is found for men out of work, shelter and food are provided and every deserving white man, be he Boer or Briton, is succored and helped. This home is entirely managed by Outlander subscriptions. A grant of land was made to Mr. Kelly by the Transvaal government, but the conditions were so onerous that the chicanery and "vermeukery" (cheating) on the part of the Boer officials was so flagrant that it was a gift of Dead Sea apples.

Another error into which too many fall is that every Outlander lives in Johannesburg. Nothing could be less accurate. Scattered throughout the Transvaal, in townships, on homesteads, in isolated little mining camps, in sundry roadside winkles or stores, up and down country, in dorp and on the veldt, are many hundreds of Outlanders of all nationalities, the English, however, always predominating, who are in precisely the same condition as the maligned Rand pauper.

Many a country storekeeper who has preferred to remain honest, not to bribe the police, not to let liquor to natives, not to let the veldt cornet run up a long bill, which he never pays, has had his store looted by a Boer youth, who laughs at his protests and threatens to shoot him if he offers resistance. Again, it has often occurred that horses, oxen, goods, saddles, and money have been "commandeered" on the smallest provocation—or on none—for the assistance of de armé Boer, who is called out to quell some ridiculous native uprising, brought about by the speculations, brutality or inconsistency of a Boer native commissioner. These things are flagrant and frequent. The Outlander ceases protesting when he finds redress hopeless, and either turns his back on the country or begins his labors all over again.

True enough that his only direct tax, beyond his trading license, is 18s 6d an-

nually for what are termed poll or personal taxes, but he has to pay indirectly on nearly everything he eats, drinks, wears or uses. The custom tariff is craftily arranged that besides the ad valorem duty of 7½ per cent all round (shortly to be raised to ten per cent) the rates vary in exact ratio with the articles which are much, little or not at all used by the Boers. Thus to give the two extremes. Coffee is very lightly taxed, because the Boers do not grow much, but use a great deal. On the other hand, soap, which the Boers never use, and of which they even dislike the smell, is very highly taxed. And so forth throughout the gamut of necessities and luxuries.

The town Outlander has his grievances, and the country Outlander has his; they are his many ways identical, and they are entirely legitimate and sincere. It is worth repeating the indisputable fact—the Outlander is not a rich man, and he does not live for his pluck and endurance through a decade of troublous times, but the process of "freezing out" the expenses of living, the insecurity of title and want of faith in any permanency of government have kept him in a state of suspended financial animation. He is an honest, poor man, making the best of a job, and he deserves every sympathy, encouragement and assistance.

No wonder some women feel as if the disease which constantly pursues them is just a malignant, haunting devil, haunting them to endless misery. Thousands of women who could get no relief from any other source have written grateful letters to Doctor R. V. Pierce, chief consulting physician of the Invalids' Hotel and Surgical Institute, of Buffalo, N. Y., telling him of the benefits received from his wonderful prescriptions and the careful professional advice which he sends by mail without charge.

A lady living in West Bates, Madison Co., N. Y., Mrs. Marie A. Walker, in a recent letter to Dr. Pierce, says: "I write to inform you what your remedies have done for me, but they have helped me so much that I cannot say enough in praise of both the advice and the remedies. I look on your medicines as being a God-send, and will ask God to guide suffering humanity to the right relief."

For nervous troubles and ailments peculiar to women Dr. Pierce's Favorite Prescription is the only proprietary remedy designed by a regularly educated physician. For bronchial affections and digestive difficulties his "Golden Medical Discovery" is the one permanent cure. His "Pleasant Pellets" are the most effective natural non-gripping laxative for constipation.

Send to Dr. R. V. Pierce, Buffalo, N. Y., for a free copy of the "People's Medical Adviser." For paper-covered copy enclose 31 one-cent stamps to cover mailing only. Cloth-bound, 51 stamps.

### RADICAL LITERATURE.

We know of only one book store in Portland where so complete a line of novels can be obtained, on all the radical subjects of the day under discussion as can be seen at Jones' Book Store, 231 Alder street.

### BUSINESS POINTERS.

Fresh cracked crabs at the National Cafe.

Hire's root beer at the Spa candy factory.

Burbank potatoes, 11 a sack, at Pat's Market.

Jeff's is "the only" restaurant.

White cooks.

Best 15-cent meal, Rising Sun Restaurant, 612 Commercial street.

Chili con carne and frijoles at Lee Herring's National Cafe every day.

Until further notice the Astoria creamery will pay 24½ cents for butter.

Cold lunch, pickled pigs' feet, oysters, sheep's tongue, etc., at the National Cafe.

Do you know Snodgrass makes Stamp Photos? Call and see them. They are all the go.

Cream Pure Rye, America's finest whiskey. The only pure goods; guaranteed rich and mellow. John L. Carlson, sole agent.

Buy Roslyn coal; the best coal for heating and cooking purposes on the market. George W. Sanborn, Agent. Telephone 1311.

Boquet de Cuba and Key West Gems are the finest 5-cent cigars that ever came to this market. Henry Roe, opposite brewery.

Visitors from Portland and elsewhere will find the pleasantest rooms in Astoria at the Bay City house, 179 Tenth street, Mrs. E. S. Andrews, proprietress.

Kelley's transfer wagons deliver box wood to any part of the city on short notice. All orders left at Zapf's furniture store, 630 Commercial street, will receive prompt attention. Telephone 2144.

The following reduced rates are in effect via the O. R. & N. between Astoria, Portland and intermediate points along the river: Fare, 25 cents; section, 25 cents; lower or upper berth, 50 cents each; stateroom, 75 cents.

Go to the Columbia Electric and Repair Company for all kinds of new and repair work, from a cambic needle to a bicycle, boiler or engine. Quick work and satisfaction guaranteed. Logging machinery of all kinds a specialty. Shop opposite Ross, Higgins & Co.

Troubles spring from idleness, and grievous tolls from needless ease.

Dr. W. Wilson, Italy Hill, N. Y., says: "I heartily recommend One Minute Cough Cure. It gave my wife immediate relief in suffocating asthma."

Pleasant to take. Never fails to quickly cure all coughs, colds, throat and lung troubles.

LaGrippe, with its after effects, annually destroys thousands of people. It may be quickly cured by One Minute Cough Cure, the only remedy that produces immediate results in coughs, colds, croup, bronchitis, pneumonia and throat and lung troubles. It will prevent consumption. For sale by CHARLES ROGERS.

Every great and commanding movement in the annals of the world is the triumph of enthusiasm.—Emerson.

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You never know what form of blood poison will follow constipation. Keep the liver clean by using DeWitt's Little Early Risers and you will avoid trouble. They are famous little pills for constipation and liver and bowel troubles. For sale by CHARLES ROGERS.

The time is never lost that is devoted to work.

J. D. Bridges, Editor "Democrat," Lancaster, N. H., says: "One Minute Cough Cure is the best remedy for croup I ever used." Immediately relieves and cures coughs, colds, croup, asthma, pneumonia, bronchitis, grippe and all throat and lung troubles. It prevents consumption. For sale by CHARLES ROGERS.

Beauty is naturally something king-ly.—Xenophon.

Geo. Noland, Rockland, O., says "My wife had piles forty years. DeWitt's Witch Hazel Salve cured her. It is the best salve in America." It heals everything and cures all skin diseases. For sale by CHARLES ROGERS.

Manners are the final and perfect flower of noble character.—William Winter.

"I wouldn't be without DeWitt's Witch Hazel Salve for any consideration," writes Thos. B. Rhodes, Centerfield, O. Infallible for piles, cuts, burns and skin diseases. Beware of counterfeits. For sale by CHARLES ROGERS.

To endeavor to forget anyone is the certain way to think of nothing else.—La Bruyere.

Dr. H. H. Haden, Summit, Ala., says: "I think Kodol Dyspepsia Cure is a splendid medicine. I prescribe it, and my confidence in it grows with continued use." It digests what you eat and quickly cures dyspepsia and indigestion. For sale by CHARLES ROGERS.

Oh, popular applause! What heed of man is proof against thy sweet seducing charms.—Cowper.

"I had dyspepsia fifty-seven years and never found permanent relief until I used Kodol dyspepsia Cure. Now I am well and feel like a new man," writes S. J. Fleming, Murray, Neb. It is the best digestant known. Cures all forms of indigestion. Physicians everywhere prescribe it. For sale by CHARLES ROGERS.

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It will not be a surprise to any who are at all familiar with the good qualities of Chamberlain's Cough Remedy to know that people everywhere take pleasure in relating their experience in the use of that splendid medicine and in telling of the benefit they have received from it. Of bad colds it has cured, of threatened attacks of pneumonia it has averted and of the children it has saved from attacks of croup and whooping cough. It is a grand, good medicine. For sale by Chas. Rogers.

Life's a reckoning we cannot make twice over. You cannot mend a wrong subtraction by doing your addition right.

USED BY BRITISH SOLDIERS IN AFRICA.

Capt. C. G. Dennison is well known all over Africa as the commander of the forces that captured the famous rebel Gathene. Under date of Nov. 4, 1897, from Vryburg, Bechuanaland, he writes: "Before starting on the last campaign I bought a quantity of Chamberlain's Cough, Cholera and Diarrhoea Remedy, which I used myself when troubled with bowel complaint, and had given to my men, and in every case it proved most beneficial." For sale by Chas. Rogers.

To make laws complete they should reward as well as punish.—Goldsmith.

CHAMBERLAIN'S PAIN BALM CURES OTHERS. WHY NOT YOU?

My wife has been using Chamberlain's Pain Balm Balm, with good results, for a lame shoulder that has pained her continually for nine years. We have tried all kinds of medicines and doctors without receiving any benefit from any of them. One day we saw an advertisement of this medicine and thought of trying it, which we did, with the best of satisfaction. She has used only one bottle and her shoulder is almost well.—Adolph L. Allett, Manchester, N. H. For sale by Chas. Rogers.

The loss of fortune only serves to increase the pride of the worthy.—Goldsmith.

DEAFNESS CANNOT BE CURED

By local application, as they cannot reach the diseased portion of the ear. There is only one way to cure deafness, and that is by constitutional remedies. Deafness is caused by an inflamed condition of the mucous lining of the Eustachian Tube. When this tube is inflamed you have a rumbling sound or imperfect hearing, and when it is entirely closed, deafness is the result, and unless the inflammation can be taken out and this tube restored to its normal condition, hearing will be destroyed forever; nine cases out of ten are caused by catarrh, which is nothing but an inflamed condition of the mucous surfaces. We will give One Hundred Dollars for any case of Deafness (caused by catarrh) that cannot be cured by Hall's Catarrh Cure. Send for circulars free. F. J. CHENEY & CO., Toledo, O. Sold by druggists, 25c. Hall's Family Pills are the best.